



## Creative Music & Entertainment+ Handbook 2024

1819 Engle Avenue, Chesapeake, VA 23320

[www.CreativeMusicVa.net](http://www.CreativeMusicVa.net)

**Chris Pickett**

**Owner, CEO, Executive Director – 757.236.2609**

### Welcome!

- Our mission: “Exploring the arts the way *you* were created to.”
- Our emphasis: *people not products*
- Our approach: positive, encouraging, and fun!
- Our teaching: guiding students to love and enjoy music.
- Our performances: many opportunities.

**Do you rent instruments?** Yes, we rent keyboards guitars, ukuleles & more for only \$12 per week! Most stores require at least a year’s commitment.

**Advice for practicing?** We recommend practice for at least 5-10 minutes each day. The old 30-min rule just doesn’t fit our busy world.

**How long should one take lessons?** We recommend lessons for at least 1 year or more. It takes time to develop a new skill and learn a new language.

**Recitals?** We call them Talent Shows, students choose their music and we do them each year.

### Commitment: 6-month

#### Automatic-Renewing Contract

Most studios and music stores require a minimum commitment of a year; ours is an *auto-renewing*, 6-month contract. **You pay for one month at a time (no exceptions)**. There will be 4 or 5 lessons per month, depending on the month. However, if you sign up for more than 6 months, we offer you a discount through optional package deals. Lessons are *at least* once a week. Contracts renew without notice.

### Registration

**One-time registration fee** of \$50. **If you purchase an optional package deal, you receive \$10 off registration!** At the beginning of the 2<sup>nd</sup> lesson, a full month’s tuition and the Registration Fee of \$50 will be due. No registration fee for active military or veterans with ID.

### Individual Lessons

voice, piano, guitar, ukulele, bass, woodwinds, drums, violin, viola, cello, harmonica, drama/acting, public speaking, drawing, painting, dance, tutoring:

½-hour lesson is \$30

45-minute lesson is \$45

One-hour lesson is \$58 per hour

(In-home lessons: \$38 per ½ hour, \$53/45 min, \$68/hour)

**Group Lessons** - \$18 per half hour (or \$36 per hour), *per person; groups of 4 or more*=\$15 per person per half hour.

**Non-Contract Option** - ½-hour lesson is \$40; 45-minute lesson= \$55, One hour lesson is \$70. This option *still* requires an adherence to our cancellation policy. Must pay *each lesson in advance* to secure time.

**Extra benefits?** *Refer someone* new or get a family member or friend taking lessons and receive \$10 off your next lesson.

**Can the lesson time or instrument be changed once I start?** Yes!

### What are the payment details?

You can pay by cash, check (\$20 fee for bounced checks), CashApp (\$creativemusic), Venmo (@creativemusic) or credit card (3.5% fee added). Apple Pay and Zelle are also accepted (757-236-2609). *Must fill out Credit Card Authorization Form.*

### Company Services Offered

**Arts-offering** painting, drawing, dance, drama and public speaking, as well as cooking.

**Life Coaching**-care, encouragement, advice, management and training for a crises, emotional/mental/spiritual support and direction, as well as practical advice for finances and business. Contact Eric Kieselbach at 276-340-1219.

## **Optional Package Deals**

### **Half-Hour Package Plans**

(may be split into monthly payments)

**Package #1** Sign up for 36 – ½ hour lessons  
Regular price \$30 x 36=\$1080      Discounted price=\$1044  
*Savings=\$36* (\$1/lesson)      Monthly=\$116-145

**Package #2** Sign up for 48 – ½ hour lessons  
Regular price \$30 x 48=\$1440      Discounted price=\$1380  
*Savings=\$60* (\$1.25/lesson)      Monthly = \$115-143.75

### **45-min Package Plan**

(may be split into monthly payments)

**Package #3** Sign up for 36 – 45-min lessons  
Regular price \$45 x 36 \$1620      Discounted price=\$1584  
*Savings=\$36* (\$1/lesson)      Monthly=\$176-220

**Package #4** Sign up for 48 – 45 min lessons  
Regular price \$45 x 48=\$2160      Discounted price=\$2100  
*Savings=\$60* (\$1.25/lesson)      Monthly=\$175-218.25

### **Hour Package Plans**

(may be split into monthly payments)

**Package #5** Sign up for 36 – 1-hour lessons  
Regular price \$58 x 36=\$2088      Discounted price=\$2052  
*Savings=\$36* (\$1/lesson)      Monthly=\$228-285

**Package #6** Sign up for 48 – 1-hour lessons  
Regular price \$58 x 48=\$2724      Discounted price=\$2845  
*Savings=\$60* (\$1.25/per lesson)      Monthly=\$227-284

\*Packages automatically renew without notice\*

### **Policies**

(FOR ALL SERVICES - SOME MAY HAVE EXTRA POLICIES)

**General principle:** committing to lessons means *coming at your regular time and taking your lessons*. We work with you on excused make ups!

### **Cancellations**

**Excused cancellations require a minimum of 24-hours to be eligible for a make-up lesson.**

**Cancellations within 24 hours are not eligible for a make up.** We don't guarantee the same teacher for a makeup lesson.

**Excused cancellations:** student illness (*requires a doctor's note*), family death, planned family vacation, (*not to exceed twice a year*) uncontrolled student work

conflicts *only* (ex: military duty). Excused lessons are made up, online or in studio within the same or following week. If excused lessons are carried over to the next month, a full month's payment will *still be* required, and an extra lesson(s) will be granted in addition to regular lessons.

**Unexcused cancellations** – *all others not listed above are considered unexcused and will not be made up, including "family emergencies," forgetting lessons, school conflicts, sports, games, club/scout conflicts, and other extracurricular activities.* **All** are still financially obligated for all excused & unexcused absences.

### **No Breaks**

A "break" for more than 2 lessons is not allowed. *No extended summer or winter breaks – we are open year round (we will work with your vacations).* Breaks over 2 weeks permitted ONLY for: *military leave/temporary duty, court-appointed/mandatory custodial visitation or severe personal illness.*

**If you need a break longer than 2 lessons, you may:** make up the lessons you will miss before or after you take a break (We work with your vacations). Permanently give 30-day notice to stop taking lessons and pay whatever financial obligation that is due.

### **Withdrawal**

Withdrawal from lessons *requires an email or written letter at least 30 days in advance.* You are asked to formally write/type it out, submit, and pay for your 30 days of remaining lessons. We *do not* have a "quit and go" policy. There are no exceptions.

**Even if you are on a package deal, you may not quit at the end of the package deal – 30 days is required. Packages automatically renew without notice so if another package starts, there is obligation for the entirety of the new package.**

**Other policies:** Any change, like switching to every other week or going from an hour to half hour, requires 30-days' notice in writing.

**Inclement Weather** – *we do online lessons at your scheduled lesson time. Any missed must be made up.*

**Holiday Closing Dates:** New Year's, Easter, Memorial Day, July 4<sup>th</sup>, Labor Day, Thanksgiving, Christmas Eve/Day. **We don't follow the school or government calendar closings!**

**Your Contract with Creative Music and Entertainment+**

Type of lesson: \_\_\_\_\_

Cost: (Regular per month or package per month) \_\_\_\_\_

I understand that tuition is due to Creative Music at the *beginning* of each month and will commit to paying the tuition as outlined in this agreement. I understand that I will be financially responsible for **all lessons** as outlined in the Cancellation and No Breaks Policies of this handbook (*including late fees*). *I understand that purchasing a Package Deal does not relieve me of further financial or contractual obligation to Creative Music.* **Initials** \_\_\_\_\_

I understand that my contract and commitment to Creative Music renews every 6 months automatically. I understand that I **must** state withdrawal in writing and give 30-days' notice *and payment* to end lessons with Creative Music, *even if I am on a package deal*. I understand I must give a 30-day withdrawal notice **within** the current contract period to be excluded from my contract or package deal being renewed or else my contract will be renewed an additional 6 months (or another complete package). I understand and agree, that should I break this contract without the proper notice, I will pay the remainder owed. If I do not, I will be subject to the remainder, plus 30%, plus collections and/or attorney's fees. **Initials** \_\_\_\_\_

I understand that students who are late for a lesson cannot be guaranteed their full lesson time as instructors often have students before and after my scheduled lesson time. I understand that any cancellation eligible for a make up *requires notice more than 24 hours*. All contract changes or disputes will be discussed with the responsible party only. **Initials** \_\_\_\_\_

*My initials and signature below indicate that I have read, understood, and legally **agree** to all the policies and terms as outlined in the Creative Music Handbook. I thoroughly understand the Contract Length, Payment, Cancellation, Package Deal, and No Break Policies and that there is no extended summer or winter break more than 2 lessons. Contract discussions are only with the signee. I have either discussed all terms with a Creative Music staff instructor or do not need to discuss them.* **Initials** \_\_\_\_\_

**Name of responsible party (print)** \_\_\_\_\_

**Signature** \_\_\_\_\_

**Date** \_\_\_\_\_

*Student Information Sheet*

Student Name \_\_\_\_\_

Age \_\_\_\_\_ Birthday \_\_\_\_\_

Lesson Type, Day & Time (You are allowed to change this later if needed) \_\_\_\_\_

Teacher name \_\_\_\_\_

Parents' Name(s) (if under 18): \_\_\_\_\_

Phone Number(s): \_\_\_\_\_

Address \_\_\_\_\_

Email \_\_\_\_\_

Preferred Contact Method (please circle all):

Call                      Email                      Text

Interested in participating in talent shows (recitals)?

Yes      No

How did you hear about us?

\_\_\_ Website    \_\_\_ Craigslist    \_\_\_ Google

\_\_\_ Facebook    \_\_\_ Other

\_\_\_ Referral from \_\_\_\_\_

How long do you estimate you desire to take lessons? \_\_\_\_\_

Additional notes: